



# The Port Authority and Small Business

PHONE: (740) 788-5500 Ext. 32

⊙ **PARTNERING TO GROW LICKING COUNTY.** The Heath-Newark-Licking County Port Authority has joined forces with the Central Ohio Manufacturing Small Business Development Center and the Small Business Development Center of Newark and Licking County in a strategy aimed at encouraging entrepreneurship and sparking business development at the Central Ohio Aerospace and Technology Center (COATC).

⊙ **WHY SMALL BUSINESS DEVELOPMENT?** Ohio is a hot bed for small business growth, particularly in aerospace- and defense-related industries. According to *Business Expansion Journal*, Ohio ranked 7th in the nation for start-ups in the aerospace industry over the last two years.

⊙ **OFFERING SMALL BUSINESS COUNSELING.** Professional SBDC counselors maintain an office at COATC where they conduct regular office hours. See the office hours schedule on-line at [coatc.com/sbdc](http://coatc.com/sbdc). To make an appointment for the no-cost services, phone (740) 788-5500 ext. 32.

⊙ **CONDUCTING SMALL BUSINESS SEMINARS.** Professional SBDC counselors conduct seminars at COATC for individuals considering starting a new business. Among the course offerings planned is “Basis of A Successful Enterprise” (B.A.S.E.), a starting point for every prospective small business owner.

⊙ **OPENING UP MARKETS FOR SMALL BUSINESSES.** The Port Authority has partnered with Central Ohio Procurement Technical Assistance Center to further assist small companies in doing business with the government. Export trade initiatives are also on the horizon. Counseling and trade show activities are planned. Look to [coatc.com/sbdc](http://coatc.com/sbdc) for more information.

⊙ **SERVING AS A SMALL BUSINESS LOCATION.** The COATC is an incubator for small business. The Port Authority has available buildings and sites that are well-suited for small business. The tremendous access to technological capabilities and on-site amenities make it a perfect location for small business start-ups and expansions. Work with our SBDC partners, phone the Port Authority at (740) 788-5500 ext. 35, or go on-line to [coatc.com/coatc](http://coatc.com/coatc) for more information about available buildings and sites.